

# Transit Seat Cushion Refurbishment



FIRST ★ STATE  
MANUFACTURING

## ★ CLIENT PROFILE

The Washington Metropolitan Area Transit Authority (WMATA) is a tri-jurisdictional government agency that operates transit service in the Washington Metropolitan Area. WMATA serves several areas in the District of Columbia, the State of Maryland, and the Commonwealth of Virginia.

The Metrorail network has grown to include five lines and 86 stations. It is the second-busiest rapid transit system in the United States in number of passenger trips.



## THE CHALLENGE

WMATA's seat cushions had begun to show the usual wear and tear from the tens of thousands of daily passengers who ride the Metro. The company put out a bid for a manufacturer that could produce mass quantities of top quality, high-impact seats that would last.

## AND THEN SOME...

After reviewing a prototype designed by First State Manufacturing and visiting its manufacturing facilities in Milford, DE, WMATA awarded FSM a two-year contract for the refurbishment of rail car seats in various colors. FSM's designs featured a variety of colors along with topstitching reinforcement where the previous seats were tearing. By April of 2013, First State had delivered approximately 20,000 refurbished seat backs and cushions.

Overall, the client has experienced appreciation and delight in First State Manufacturing's ability to make timely deliveries and top quality products.

